

Kernsville PTO Meeting  
Tuesday, October 8, 2019  
9:00 a.m.

Attendance: Faith Ryan, Sara Solomon, Jen MacMurray, Stacey Sanchez, Kate Whittaker, Jason Kolovich, Mrs. Osman, Mr. G., Cindy Glackin

### Old Business

Review and approval of Sept minutes

- Motion to approve – Jen
- Second -- Faith

Night on the Circle – Stacey Sanchez

- Big turn out – especially later in the event
- Sold out of pizza
- Great feedback – people felt we upped our game
- There wasn't as much interaction with the police as there was this year; but we requested a K9 unit rather than a community officer. Might think about requesting a different unit next year just to switch it up.
- Had comments that Sticky Pig was pricey
- Going forward, it's hard to pull off without adult volunteers – this could be a problem because while the student volunteers enabled us to have the event (because we don't have enough parent volunteers), the students still need adult supervision.
- Spent an additional \$250 for the airbrush tattoos this year; but overall it was added value
  - Vendor came with too many options, even though Stacey requested just a few options
  - Some of the options were not exactly kid-appropriate
  - Stacey will follow up with vendor to give feedback

Chairperson needs

- Still need Mom Squad personnel
  - Hilary still needs more help, but the first half of the year SUG is full
- Looking for a junior president to shadow Faith
  - So far no takers

Canvas & Cookies – Faith Ryan

- Sold 70 canvases
- Ran very smoothly as usual; kids well behaved
- Faith went around and took opinions on options for our next Cookies and Canvas event.
  - Angela suggested a snow man in a snow globe
    - You paint the picture, then glue a plastic dome filled with pom poms on top

### New Business

Budget Presentation & Approval-Jen MacMurray

- Updated the same numbers from last year; adjusted for how we did on line items last year.
- Teacher grants went up a little bit, as we decided to include more teachers
- All moved to approve.

Read A Thon – Kate Whittaker

- Theme confirmed – Jumanji/jungle/adventure “Reading is and Adventure”
- Kate will reach out to Jen Laskosky on process for certificates
- Kate is researching bookmarks
- Kate contacted Mrs. Newhard for a suggested reading list
- Documents that need to be updated are in PDF on the PTO Google Drive
  - Sara put the promotional materials on the drive; it is very likely Jen and Amber have Word documents Kate could easily work with
  - Kate will follow up with Jen and Amber
- Kate asked about counting the monies/minutes
  - Jen receives a count form for the total amount of cash and checks
  - Jen indicated that Top Reader and Top Fundraiser gets a bookfair gift certificate
  - Every child who makes their minutes gets a certificate

- Every child who raises money gets a medal (even if they only raise \$1)
- Counting of the minutes usually done at home at volunteers convenience.
- Faith indicated that there are left over animal themed items from 5<sup>th</sup> Grade events last year that might be good for the bulletin board. Those are in the PTO closet
- Assembly
  - Kate said that the Lehigh Valley Zoo option sounded great
    - Stacey said it would be \$500 for two 30 minutes shows
    - No guarantee on what animals will come with them; depends on whether animals are sick, temperamental, etc.

#### PTO Partnership meeting update-Oct 1- Faith Ryan

- Re-districting only for southern elementary schools: Jaindl, Cetronia, Fogelsville, Parkway Manor. Ultimate goal is 450-500 per building; 550 is more the reality
- New developments (especially apartments) will impact the High School in 10 years
- CAC meeting (Community Advisory Committee) meets once a month in the evening; they would like for each building to have one representative.
- Schoology is going to replace teacher web sites eventually
- 27% as a district free and reduced lunch; demographics have changed
- Kernsville will grow by 100+ students. This will impact the PTO's budget immensely.
  - Mr. G indicated we will probably be the biggest elementary school in the district in the not too distant future.
- Parkland Education Foundation has surpassed \$1 million donated back to the district.
- See link to Superintendent's power point presentation.

#### PTO Sponsorship- Faith Ryan

- Total raised \$3,140
- Less people participate, but more give \$50
- Faith thinks we may be getting low on the red grocery bags we use as incentives
- We still have enough water bottles and magnets
- Sara suggested perhaps just running down the supply; two options is enough (water bottles and magnets)

#### Assembly Report – Stacey Sanchez

- Stacey found a new local author, Mara Rockliff
  - Does both pictures and chapter books
  - \$850 for two assemblies
- We are going to pass on the free author – they are not used to assemblies
- Lego assembly booked for May 13 and 14
  - Mr. G and Laura just sent Stacey a schedule
  - Some of the classes had to be combined, or we would not have been able to fit them all in
  - Price will likely go down; 14 vs. 18 classes as originally planned.
- Will contact the Lehigh Valley Zoo to book for Read a Thon

#### Skyzone spirit night – Faith Ryan

- Faith got an email from Skyzone
- They offer a Spirit Night
- No investment; no minimum
- Something we could promote throughout the district
- Incentive is 2 hours jump time for the price of 1
- \$4 earned for anyone who shows up and purchases admission on site and mentions Kernsville
- \$5 earned per ticket sold via online line
- Mr. G approved giving it a try
- Jason suggested teaming up with Miss Salvaterra to help promote fitness

#### Boxtops – Faith Ryan/Jen MacMurray for Ann Anderson

- Fall deadline is Friday, October 11
- Will do a SUG to count them and get them ready; too much for one person
- Ann will do all the paperwork and get it shipped.

#### Boon Supply bag fundraiser —Faith Ryan for Colleen Charney & Marianne Aloupis

- October 5 – 18

- Materials were to go home with the youngest student in the family
- Some have not gone out yet
- 40-45% profit for us

#### Fundraising Report – Faith Ryan for Chantel Benes

- Coupon books
  - Brought in 161 books sold. Our portion is \$2,025
  - Chantel is missing approx. 40 books
  - Last year only 15-20 were outstanding
  - Chantel has an email in to Kids Stuff to clarify how online sales are reconciled
  - Chantel will get books delivered to the teachers (for those who ordered additional)
- Original Works
  - Coordinating with Ms. Narhgang
- Wawa coupons
  - \$5 per coupon; make \$1.50
  - We will send a paper flyer this year
- Step it up Kids
  - SMS is hosting a Day of Awesomeness
  - Faith will check it out
  - Mr. G and Sara brought up concerns they had heard from other schools
    - Kids must hit a fundraising threshold to participate in Day of Awesomeness
    - Can be exclusive to kids who can't hit the threshold
    - Parents have concerns about sharing emails of relatives and friends
    - Mr. G said Mr. Sniscak had to get involved at SMS over parental concerns

#### Movie Night – Faith Ryan for Samantha Griffin & Sarah Elias

- Heeps has again donated all the hot dogs for this year.
- Purchased candy at Costco
- October 18 Secret Life of Pets 2
- November 15 suggested Toy Story 4, Live Action Lion King, or Angry Birds 2
  - Decided on Toy Story 4
- Have student volunteers in place
- Need another few adults to help supervise students, remind patrons of the rules
- Add “no sports equipment” to Friday Email announcement

#### Spiritwear – Faith Ryan

- Went out last week
- If you did not receive, let us know
- We had 14 new staff members – we gave away all the old spirit wear. Only thing left is youth extra large.
- We ordered some new adult sizes to use as teacher/author gifts. Used the profits from this sale to purchase.

#### Walking Club – Stacey Sanchez & Heather Hurst

- Older grades are really into it this year
- Younger ones aren't walking as usual
- Running through prizes – students love the carabiners that Miss Salvaterra provided.

#### Giving Tree – Kate Whittaker & Emily Bradshaw

- Starts November 16
- Kate and Emily meeting Thursday morning
- Will update documents for Mrs. Gross
- Mrs. Gross will reach out to families
- Kate will come in and start doing the die cut for all the ornaments; this will be for kids who bring in gifts to put on the tree when they turn in their gift
- Will go out as a Sign Up Genius this year
- We usually support 10 to 12 families

#### Holiday Shoppe – Faith Ryan & Sara Solomon

- Set up will be before preview day on Tuesday November 26
- December 3 – 6
- Will set up on the stage this year

- Will ask for more help in the afternoons for K, 1 and 2 to get more parents helping
- Order early and fudge it to make sure we have enough product
- Will make sure to check the earrings and jewelry for rust.

#### Family Fun Day

- Need to look for sheets of basket raffle tickets
- Officer Jason Grosier – South Whitehall policeman
  - Option of fingerprinting station; Mr. G has paperwork. He will allow it.
  - Give out stickers, coloring books, interact with kids
- Going to replace Scott Wagstaff with a juggler
  - Could we put him on the stage?
- Can we get rid of the pre-pay option?
  - Not many people take advantage of it; makes for double accounting.
  - We all agreed to move to at the door sale

#### Teacher's Report – Mrs. Osman

- Thank you to Mom Squad for all the math book ripping
- Mrs. Osman asked for biggest volunteer needs
  - Faith said Night on the Circle, Family Fun Day and Holiday Shoppe are our greatest needs
  - If teachers are able to volunteer for Night on the Circle and Family Fun Day, it would be greatly appreciated
    - Mr. G indicated that he asks the staff to volunteer once in the fall and once in the spring

#### Principal's Report

- A discussion occurred about communication and how parents are not opening/reading emails
  - Mr. G indicated that all the surveys the district has done, parents indicate they want communication via email.
  - Sara suggested sending the "Friday Email" on Sunday evening. Sara has seen better response to social media posts on Sunday evening/afternoons as parents are winding down from the weekend and getting ready for the new week.
    - Mr. G will discuss with Laura trying to change the time we send the timing of that email and see if it has an impact.
    - Mrs. Osman will ask the teachers if they could include PTO announcements in their classroom newsletters.
- Cyber safety – please review it with your children
  - Everything is under a firewall, and we will figure out who searched for what
  - Issue with Google docs – kids were asking friends to post memes to their google docs
  - Remind kids to be mindful of how and what they share and search.
- Faith asked about the safety contracts with the new science program
  - Those allow children to opt out of activities (4<sup>th</sup> grade squid dissection, for example)
  - Also forces students and teachers to discuss safety
- A question came up about kids being asked to stay in the cafeteria for a little while a week or so ago.
  - It was not a lock down
  - A staff member who ill
  - Ambulance had to come
  - "Stay in place; medical emergency" was announced; this done to protect the privacy of that person
- Lock down drill will come in October
- Fire drill was in September
- CDT (Classroom Diagnostic Test) test questions:
  - Where can parents view it?
  - Mr. G said parents can request a copy, but it might be hard for a teacher to interpret
  - They will be shared at conferences; this is better so that teacher can walk you through what you are seeing
  - Same with STAR scores
  - CDTs are a good precursor for PSSAs; if students do well on CDTs, they should do well on PSSAs. CDTs allow teachers and administrators to adjust instruction to cover areas where students need support.
- We have the most consistent growth on PSSA and STAR testing of any school in the district.
  - As a result of this, our support staff for DRP was reduced.
  - Curriculum will be purchasing for us any supplies that other schools are buying with their Title/DRP funds.
  - Other schools are sharing hours with us. We got 700 hours; some schools get 1,700. 700 hours was not even enough to run the AIMS program.

Adjourn 10:50 a.m.

Next Meeting: Tuesday, November 12, 2019 at 7 p.m.

**2019-2020 PTO Budget (10/7/2019)**

**Kernsville Elementary School**

**5051 Kernsville Road**

**Orefield, PA 18069**

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<u>Event</u>	<u>2019-2020 Projected Cash In</u>	<u>2019-2020 Projected Cash Out (Budget)</u>	<u>2019-2020 Projected Net</u>	<u>2019-2020 Actual Cash In</u>	<u>2019-2020 Actual Cash Out</u>	<u>2019-2020 Actual Net</u>	<u>Remaining Budget</u>	<u>Notes</u>
5th Grade Events	\$0.00	-\$4,000.00	-\$4,000.00			\$0.00	-\$4,000.00	
Assemblies	\$0.00	-\$3,250.00	-\$3,250.00			\$0.00	-\$3,250.00	
Birthday Table	\$0.00	-\$100.00	-\$100.00		-\$26.37	-\$26.37	-\$73.63	\$100 Gift Card from Wegmans used
Book Fair	\$12,500.00	-\$12,500.00	\$0.00			\$0.00	-\$12,500.00	
Book Fair - All for Books	\$0.00	\$0.00	\$0.00			\$0.00	N/A	
Bounced Checks	\$0.00	-\$75.00	-\$75.00			\$0.00	-\$75.00	
Box Tops	\$800.00	-\$75.00	\$725.00			\$0.00	-\$75.00	
Class Funds - Specials	\$0.00	-\$300.00	-\$300.00			\$0.00	-\$300.00	
Canvas and Cookies	\$1,980.00	\$1,980.00	\$3,960.00	\$759.00	-\$727.95	\$31.05	N/A	
Coupon Books	\$3,500.00	-\$1,250.00	\$2,250.00	\$3,450.00		\$3,450.00	-\$1,250.00	
Family Fun Day	\$4,000.00	-\$1,750.00	\$2,250.00			\$0.00	-\$1,750.00	
Field Trip Funds - Kindergarten*	\$0.00	-\$1,281.00	-\$1,281.00			\$0.00	-\$1,281.00	
Field Trip Funds - 1st Grade*	\$0.00	-\$1,533.00	-\$1,533.00		-\$50.00	-\$50.00	-\$1,483.00	
Field Trip Funds - 2nd Grade*	\$0.00	-\$1,239.00	-\$1,239.00			\$0.00	-\$1,239.00	
Field Trip Funds - 3rd Grade*	\$0.00	-\$1,260.00	-\$1,260.00			\$0.00	-\$1,260.00	
Field Trip Funds - 4th Grade*	\$0.00	-\$1,386.00	-\$1,386.00			\$0.00	-\$1,386.00	
Field Trip Funds - 5th Grade*	\$0.00	-\$1,449.00	-\$1,449.00			\$0.00	-\$1,449.00	
Field Trip Funds - Fenstermacher*	\$0.00	-\$168.00	-\$168.00			\$0.00	-\$168.00	
Get the Scoop	\$0.00	-\$349.50	-\$349.50	\$0.00	-\$349.50	-\$349.50	Complete	
Giving Tree	\$0.00	-\$50.00	-\$50.00			\$0.00	-\$50.00	
Graduating Volunteers Appreciation	\$0.00	-\$50.00	-\$50.00			\$0.00	-\$50.00	
Holiday Shoppe	\$6,000.00	\$5,000.00	\$11,000.00			\$0.00	\$5,000.00	
Ice Cream Social	\$0.00	-\$150.00	-\$175.00			\$0.00	-\$150.00	
Insurance	\$0.00	-\$318.00	-\$318.00	\$0.00	-\$318.00	-\$318.00	\$0.00	
Interest	\$10.00	\$0.00	\$10.00			\$0.00	N/A	
Lehigh Valley Phantoms	\$4,500.00	-\$4,500.00	\$0.00		-\$150.00	-\$150.00	-\$4,350.00	
Mixed Bags (Boon Supply)	\$5,250.00	-\$1,250.00	\$4,000.00			\$0.00	-\$1,250.00	
Movie Night	\$900.00	-\$700.00	\$200.00		-\$132.92	-\$132.92	-\$567.08	
Night on the Circle	\$650.00	-\$800.00	-\$150.00	\$747.00	-\$760.95	-\$13.95	-\$39.05	
Original Artworks	\$3,750.00	-\$2,500.00	\$1,250.00			\$0.00	-\$2,500.00	
PSSA Snacks	\$0.00	-\$200.00	-\$200.00			\$0.00	-\$200.00	
PTO Gift to School	\$0.00	-\$1,250.00	-\$1,250.00		-\$513.54	-\$513.54	-\$736.46	
PTO Supplies	\$0.00	-\$400.00	-\$400.00		-\$5.30	-\$5.30	-\$394.70	
PTO Scholarship	\$0.00	-\$1,000.00	-\$1,000.00			\$0.00	-\$1,000.00	
PTO Sponsorship	\$3,000.00	\$0.00	\$3,000.00	\$3,140.00		\$3,140.00	\$0.00	
PTO Start of School Year	\$0.00	-\$553.83	-\$553.83	\$0.00	-\$376.00	-\$376.00	Complete	

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PTO Summer Social	\$0.00	-\$31.99	-\$31.99	\$0.00	-\$31.99	-\$31.99	Complete	
PTO Support Sponsorship	\$0.00	-\$200.00	-\$200.00			\$0.00	-\$200.00	
Read-a-thon	\$8,000.00	\$500.00	\$8,500.00			\$0.00	\$500.00	
SWPBS	\$0.00	-\$75.00	-\$75.00	\$0.00	-\$75.00	-\$75.00	\$0.00	
Spiritwear	\$0.00	-\$173.00	-\$173.00	\$176.00	-\$173.00	\$3.00	\$0.00	
Spring Coupon Sales	\$2,300.00	-\$1,700.00	\$600.00			\$0.00	-\$1,700.00	
Storyworks/Storyworks Junior	\$0.00	-\$905.59	-\$905.59	\$0.00	-\$905.59	-\$905.59	Complete	
Sunshine Fund	\$0.00	-\$100.00	-\$100.00			\$0.00	-\$100.00	
Taxes	\$0.00	-\$500.00	-\$500.00			\$0.00	-\$500.00	
Teacher Appreciation	\$350.00	-\$1,500.00	\$1,850.00			\$0.00	-\$1,500.00	
Teacher Grants - Kindergarten**	\$0.00	-\$375.00	-\$375.00	\$0.00		\$0.00	-\$375.00	
Teacher Grants - 1st Grade**	\$0.00	-\$500.00	-\$500.00	\$0.00	-\$250.00	-\$250.00	-\$250.00	
Teacher Grants - 2nd Grade**	\$0.00	-\$375.00	-\$375.00	\$0.00	-\$125.00	-\$125.00	-\$250.00	
Teacher Grants - 3rd Grade**	\$0.00	-\$375.00	-\$375.00	\$0.00		\$0.00	-\$375.00	
Teacher Grants - 4th Grade**	\$0.00	-\$375.00	-\$375.00	\$0.00		\$0.00	-\$375.00	
Teacher Grants - 5th Grade**	\$0.00	-\$375.00	-\$375.00	\$0.00	-\$250.00	-\$250.00	-\$125.00	
Teacher Grants - Cafeteria	\$0.00	-\$125.00	-\$125.00	\$0.00		\$0.00	-\$125.00	
Teacher Grants - Specials***	\$0.00	-\$2,000.00	-\$2,000.00	\$0.00	-\$375.00	-\$375.00	-\$1,625.00	
Walking Club	\$0.00	-\$150.00	-\$150.00			\$0.00	-\$150.00	
Wawa Coupons	\$1,700.00	-\$1,000.00	\$700.00			\$0.00	-\$1,000.00	
Web-Site/Sign-Up Genius	\$0.00	-\$183.53	-\$183.53	\$0.00	-\$183.53	-\$183.53	Complete	
Yearbook	\$4,200.00	-\$4,000.00	\$200.00			\$0.00	-\$4,000.00	
<b>Total</b>	<b>\$63,390.00</b>	<b>-\$53,226.44</b>	<b>\$13,138.56</b>	<b>\$8,272.00</b>	<b>-\$5,779.64</b>	<b>\$2,492.36</b>	<b>-\$47,446.80</b>	
*Each student is allotted \$21 for Field Trip Funds.								
	Number of Students							
Kindergarten	61							
1st Grade	73							
2nd Grade	59							
3rd Grade	60							
4th Grade	66							
5th Grade	69							
Fenstermacher	8							
**Includes \$125/teacher								
***Includes \$125/teacher for Badelita, Brosky, Fenstermacher, Gross, Hallett, Kashner, Kelly, Krem, Marzano, Nahrgang, Newhard, Salvaterra, Souders, Swartz, Tully, and Woehr								