

Kernsville PTO Meeting
February 15, 2019
9:00 a.m.

Attendance: Sara Solomon, Faith Ryan, Dana Schmitt, Jen MacMurray, Amber Kerschner, Mr. G

Old Business

Approval of minutes: Jen moved to approve; Faith seconded

Canvas & Cookie – reported by Faith Ryan

- Huge success
- Way more popular and well received than anticipated
- Parents loved it.
- Not done as a fundraiser
- Probably don't need the loud speaker next time.

Movie Night – reported by Faith Ryan

- Showed "Small Foot". It wasn't terribly popular with the kids. Many kids were moving around, playing football, etc.
- Faith will remind kids at the beginning of future events that we're here to watch a movie, not to play football.
- Attendance was down
- Kids didn't seem to be into the movie

Family Fun Day – reported by Faith Ryan

- Not having a physical flyer go home really hurt pre-sales
- Too many desserts and juice/water: ask for less next year
- Perhaps take a year off Scott Wagstaff
- See if Tootsie's side kick is available
- Maybe look into a street performer type entertainer who wouldn't have a set show or need a dedicated room
- Had a large number of high school volunteers.
- Next year encourage adults to volunteer for cash box jobs; save labor jobs for high school students.
- Baskets were great this year; pick up was easy

PTO partnership meeting – Jen MacMurray

- Jen attended as our rep
- Pretzel Factory was the guest; very open to making shaped pretzels, doing things for special events; will promote events on their FB page; gave us a coupon for free rivets tray (will use for a Box Tops prize). Base rate per pretzel is \$0.45.
- LCTI does cupcakes for \$.20 per cupcake and they are VERY good.
- Next meeting March 27 at 9 a.m.

Read a Thon Assembly – reported by Faith Ryan

- Al Grout totally forgot to mention Read A Thon
- Was a good juggler; younger kids especially enjoyed him
- Overall it was good; tied into the theme

- \$500 for both assemblies

Ice Cream Social – Reported by Jen MacMurray

- Went smoothly day of the event
- Leading up to it we had some hiccups with the Sign Up Genius; had to change format
- The volunteer selection happened later on Monday, but the volunteers were never notified
- If you are going on to Sign Up Genius, please make sure that you use your given name when registering – if the name on your clearances doesn't match the name you are registering with, it will be difficult to verify.
- Very streamlined; spoons at end of the line
- 48 bars were left over; this year the IU didn't come through. One was on a field trip; not sure why the other group didn't come through.

District Food Drive – Reported by Faith Ryan

- Packaged yesterday. 834 items collected
- Mrs. Gross said this was our most successful year yet.
- It was great to have it up during Family Fun Day.

New Business

Treasurer's Report – Jen MacMurray

- Ice Cream Social came in on budget
- Movie Night was up from November
- Payment for Yearbook was made in January
- See attached spreadsheet

Read a thon update -- Amber Kerschner

- Will use leftover Ice Cream Social as a prize; one winner for most minutes by a class for k-2 and 3-5.
- Miss Humes tied in a author visit and a trip to read to seniors into Read A Thon; lots of kids signed up.
- Medals and bookmarks are on order.
- Mr. G had the idea to show the circus scene from Dumbo on the white board in the aux cafeteria so the kids get a little treat during lunch prior to the awards being handed out.
- Mrs. Newhard and Mrs. Marzano's book scavenger hunt and book tasting at FFD were a great lead in to Read A Thon

Thank you card update – Andrea DiPaul via Faith Ryan

- Andrea will get out all the Thank You notes for basket raffles by the end of next week.

Phantoms Game

- Phantoms game coming up March 8
- 200 people attending; 30 students singing
- Mr. G addressed the question as to why it is now only 5th graders; Mrs. Swartz wants to build the excitement for Chorus – kids would sing in 4th grade and then wouldn't do it again in 5th grade.
- Have better seats this year – down on the first level; not far up

Box Tops:

- In the future, we need a new person to count.
- The most recent collection drive concluded today.

Original Artworks – Chantel Benes via Faith Ryan

- The box is in the closet for Chantel to ship
- We will stick with the schedule
- Everything is set
- Usually make about \$1,000
- Scan people's orders as they come in so we have some record

Spring Fundraiser -- Faith Ryan

- Faith suggested car wash coupons
- We are in a good position to try something new
- Usually a 50% profit
- Need to get details to see if there would be a minimum to purchase.
- Chantel will explore

Kindergarten Registration

- Sign Up Genius needs to be sent out
- Need 14 volunteers; 7 for each shift
- Will take place March 1

Cookie & Canvas

- Will be held Friday, March 15 at 6:30 p.m.
- Owl would be first choice with alternate colors for boys
- All the same details as before; capped at 90 canvases, \$11 per canvas, can be shared or individual
- Sara to request individual email from Laura

Movie Night

- Scheduled for March 22.
- Wreck it Ralph 2: Ralph Breaks the Internet
- Mr. G approved

Post Prom Party donation request-Jen MacMurray

- \$100 donation request; approved

Clearances

- We now have to have clearances for our vendors.
- Sara to contact Sticky Pig to let them know that they will need clearances for Night on the Circle

School Folder Order - Faith Ryan

- Faith is going to go forward with same company and quantity as last year.

PSSA's and snacks –Amber Kershner

- Dates are split before and after Spring break this year: ELA is April 15, 16, 17; Math is April 23, 24, 25
- School does fruit one day; PTO does 4 days

- Mini Bagels, Pretzels, Goldfish, Rice Krispie Bars
- We will purchase bagels and ask for donations for everything else
- Amber will check with Entemann's outlet on Emaus Ave. to see if they can set some bagels aside for us.

Yearbook - Marianne Aloupis via Faith

- Will go up \$1 -- \$16.91 per book. Purchase price will be \$17. Late orders had been \$20 do we need to increase?
- Open orders March 22 – April 5
- Online orders available again this year
- Late orders can be picked up over the summer
- There will again be You've Got Mail for 5th graders

Gift to school

- Outside garbage cans like the type you see at a park; need 2
- Mr. G has a catalog he can share; we'll ask Mrs. Bronzo to set it aside.

"State of Parkland" address by superintendent

- Has been confirmed for May 7 at 7 p.m. during our May PTO meeting

Principal's Report

- Reminder we are now here February 15 and April 18 because of snow make up days
- If you can help it, please don't plan to take off during PSSA's

Adjourn 10:50 a.m.

Next Meeting: Tuesday, March 12 at 9 a.m. in the cafeteria.

2018-2019 PTO Budget (2/15/2019)

Kernsville Elementary School

5051 Kernsville Road

Orefield, PA 18069

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| <u>Event</u> | <u>2018-2019 Projected Cash In</u> | <u>2018-2019 Projected Cash Out (Budget)</u> | <u>2018-2019 Projected Net</u> | <u>2018-2019 Actual Cash In</u> | <u>2018-2019 Actual Cash Out</u> | <u>2018-2019 Actual Net</u> | <u>Remaining Budget</u> | <u>Notes</u> |
|----------------------------------|--|--|------------------------------------|---|--|---------------------------------|-----------------------------|--|
| 5th Grade Events | \$0.00 | -\$4,000.00 | -\$4,000.00 | | -\$1,373.00 | -\$1,373.00 | -\$2,627.00 | |
| Assemblies | \$0.00 | -\$3,250.00 | -\$3,250.00 | | -\$1,650.00 | -\$1,650.00 | -\$1,600.00 | |
| Birthday Table | \$0.00 | -\$100.00 | -\$100.00 | | -\$32.59 | -\$32.59 | -\$67.41 | \$100 Gift Card Donated by Wegmans |
| Book Fair | \$12,500.00 | -\$12,500.00 | \$0.00 | \$7,891.44 | -\$7,856.91 | \$34.53 | -\$4,643.09 | |
| Book Fair - All for Books | \$0.00 | \$0.00 | \$0.00 | \$1,147.61 | -\$1,147.61 | \$0.00 | N/A | |
| Bounced Checks | \$0.00 | -\$75.00 | -\$75.00 | \$90.00 | -\$90.00 | \$0.00 | \$15.00 | |
| Box Tops | \$1,250.00 | -\$75.00 | \$1,175.00 | \$592.60 | \$0.00 | \$592.60 | -\$75.00 | |
| Class Funds - Specials | \$0.00 | -\$300.00 | -\$300.00 | | -\$183.86 | -\$183.86 | -\$116.14 | |
| Canvas and Cookies | \$0.00 | \$0.00 | \$0.00 | \$990.00 | -\$971.90 | \$18.10 | \$971.90 | |
| Coupon Books | \$7,000.00 | -\$3,500.00 | \$3,500.00 | \$5,925.00 | -\$2,862.50 | \$3,062.50 | -\$637.50 | |
| Family Fun Day | \$4,000.00 | -\$1,750.00 | \$2,250.00 | \$3,370.00 | -\$1,116.10 | \$2,253.90 | -\$633.90 | |
| Field Trip Funds - Kindergarten* | \$0.00 | -\$1,365.00 | -\$1,365.00 | | -\$538.00 | -\$538.00 | -\$827.00 | |
| Field Trip Funds - 1st Grade* | \$0.00 | -\$1,281.00 | -\$1,281.00 | | -\$150.00 | -\$150.00 | -\$1,131.00 | |
| Field Trip Funds - 2nd Grade* | \$0.00 | -\$1,197.00 | -\$1,197.00 | | -\$175.00 | -\$175.00 | -\$1,022.00 | |
| Field Trip Funds - 3rd Grade* | \$0.00 | -\$1,260.00 | -\$1,260.00 | | -\$597.00 | -\$597.00 | -\$663.00 | |
| Field Trip Funds - 4th Grade* | \$0.00 | -\$1,344.00 | -\$1,344.00 | | -\$768.00 | -\$768.00 | -\$576.00 | |
| Field Trip Funds - 5th Grade* | \$0.00 | -\$1,449.00 | -\$1,449.00 | | -\$631.00 | -\$631.00 | -\$818.00 | |
| Get the Scoop | \$0.00 | -\$375.00 | -\$375.00 | \$0.00 | -\$375.00 | -\$375.00 | Complete | |
| Giving Tree | \$0.00 | -\$50.00 | -\$50.00 | | | \$0.00 | -\$50.00 | |
| Holiday Shoppe | \$5,500.00 | -\$4,850.00 | \$650.00 | \$6,182.05 | -\$4,977.76 | \$1,204.29 | Complete | |
| Ice Cream Social | \$0.00 | -\$150.00 | -\$150.00 | | -\$151.41 | -\$151.41 | \$1.41 | |
| Insurance | \$0.00 | -\$350.00 | -\$350.00 | \$0.00 | -\$318.00 | -\$318.00 | Complete | |
| Interest | \$10.00 | \$0.00 | \$10.00 | \$6.33 | \$0.00 | \$6.33 | N/A | |
| Mixed Bags | \$6,000.00 | -\$3,000.00 | \$3,000.00 | \$5,224.62 | -\$1,249.08 | \$3,975.54 | Complete | \$227 sent to Mixed Bags (pers. check) |
| Movie Night | \$900.00 | -\$700.00 | \$200.00 | \$634.40 | -\$669.76 | -\$35.36 | -\$30.24 | |
| Night on the Circle | \$650.00 | -\$750.00 | -\$100.00 | \$903.00 | -\$460.65 | \$442.35 | -\$289.35 | |
| Original Artworks | \$3,750.00 | -\$2,500.00 | \$1,250.00 | | | \$0.00 | -\$2,500.00 | |
| PSSA Snacks | \$0.00 | -\$125.00 | -\$125.00 | | | \$0.00 | -\$125.00 | |
| PTO Gift to School | \$0.00 | -\$1,250.00 | -\$1,250.00 | | -\$34.99 | -\$34.99 | -\$1,215.01 | |
| PTO Supplies | \$0.00 | -\$400.00 | -\$400.00 | | -\$98.59 | -\$98.59 | -\$301.41 | |
| PTO Scholarship | \$0.00 | -\$1,000.00 | -\$1,000.00 | | | \$0.00 | -\$1,000.00 | |
| PTO Sponsorship | \$2,500.00 | \$0.00 | \$2,500.00 | \$3,236.78 | \$0.00 | \$3,236.78 | \$0.00 | |
| PTO Start of School Year | \$0.00 | -\$553.83 | -\$553.83 | \$0.00 | -\$553.83 | -\$553.83 | Complete | |
| PTO Summer Social | \$0.00 | -\$105.12 | -\$105.12 | \$0.00 | -\$105.12 | -\$105.12 | Complete | |
| PTO Support Sponsorship | \$0.00 | -\$200.00 | -\$200.00 | | | \$0.00 | -\$200.00 | |
| Read A Thon | \$6,650.00 | -\$700.00 | \$5,950.00 | | | \$0.00 | -\$700.00 | |

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|--|--|--|------------------------------------|---|--|---------------------------------|-----------------------------|--------------|
| Restaurant Nights | \$131.37 | \$0.00 | \$131.37 | \$131.37 | \$0.00 | \$131.37 | Complete | |
| SWPBS | \$0.00 | -\$75.00 | -\$75.00 | \$0.00 | -\$75.00 | -\$75.00 | \$0.00 | |
| Spiritwear | \$450.00 | -\$199.37 | \$250.63 | \$634.00 | -\$199.37 | \$434.63 | \$0.00 | |
| Spring Coupon Sales | \$2,300.00 | -\$1,700.00 | \$600.00 | | | \$0.00 | -\$1,700.00 | |
| Storyworks/Storyworks Junior | \$0.00 | -\$518.10 | -\$518.10 | \$0.00 | -\$518.10 | -\$518.10 | Complete | |
| Sunshine Fund | \$0.00 | -\$100.00 | -\$100.00 | | | \$0.00 | -\$100.00 | |
| Taxes | \$0.00 | -\$500.00 | -\$500.00 | | | \$0.00 | -\$500.00 | |
| Teacher Appreciation | \$0.00 | -\$1,500.00 | -\$1,500.00 | \$250.00 | -\$660.87 | -\$410.87 | -\$839.13 | |
| Teacher Grants - Kindergarten** | \$0.00 | -\$375.00 | -\$375.00 | | | \$0.00 | -\$375.00 | |
| Teacher Grants - 1st Grade** | \$0.00 | -\$375.00 | -\$375.00 | | -\$250.00 | -\$250.00 | -\$125.00 | |
| Teacher Grants - 2nd Grade** | \$0.00 | -\$375.00 | -\$375.00 | | | \$0.00 | -\$375.00 | |
| Teacher Grants - 3rd Grade** | \$0.00 | -\$375.00 | -\$375.00 | | | \$0.00 | -\$375.00 | |
| Teacher Grants - 4th Grade** | \$0.00 | -\$375.00 | -\$375.00 | | -\$125.00 | -\$125.00 | -\$250.00 | |
| Teacher Grants - 5th Grade** | \$0.00 | -\$375.00 | -\$375.00 | | -\$123.80 | -\$123.80 | -\$251.20 | |
| Teacher Grants - Cafeteria | \$0.00 | -\$100.00 | -\$100.00 | | | \$0.00 | -\$100.00 | |
| Teacher Grants - Specials*** | \$0.00 | -\$1,375.00 | -\$1,375.00 | | -\$508.65 | -\$508.65 | -\$866.35 | |
| Walking Club | \$0.00 | -\$150.00 | -\$150.00 | | | \$0.00 | -\$150.00 | |
| Wawa Coupons | \$750.00 | -\$450.00 | \$300.00 | \$1,725.00 | -\$1,050.00 | \$675.00 | Complete | |
| Web-Site/Sign-Up Genius | \$0.00 | -\$180.75 | -\$180.75 | \$0.00 | -\$180.75 | -\$180.75 | Complete | |
| Yearbook | \$3,500.00 | -\$3,300.00 | \$200.00 | | -\$1,659.00 | -\$1,659.00 | -\$1,641.00 | |
| Total | \$57,841.37 | -\$62,903.17 | -\$5,061.80 | \$38,934.20 | -\$34,488.20 | \$4,446.00 | -\$28,414.97 | |
| | | | | | | | | |
| | | | | | | | | |
| *Each student is allotted \$21 for Field Trip Funds. | | | | | | | | |
| | Number of Students | | | | | | | |
| Kindergarten | 65 | | | | | | | |
| 1st Grade | 61 | | | | | | | |
| 2nd Grade | 57 | | | | | | | |
| 3rd Grade | 60 | | | | | | | |
| 4th Grade | 64 | | | | | | | |
| 5th Grade | 69 | | | | | | | |
| **Includes \$125/teacher | | | | | | | | |
| ***Includes \$125/teacher for Anderson, Brosky, Gross, Kashner, Marzano, Moller, Nahrgang, Newhard, Salvaterra, Sarnicky, and Swartz | | | | | | | | |

| Family Fun Day | 2017 | 2018 | 2019 | |
|------------------------------|-------------------|-------------------|-------------------|--|
| Ticket Presales | \$517.00 | \$736.00 | \$144.00 | |
| Same Day Ticket Sales | \$1,517.00 | \$1,052.00 | \$1,350.00 | |
| Supplies | -\$1,377.17 | -\$352.45 | -\$100.00 | Approximate 2019 Supplies Cost |
| Basket Raffle Supplies | | | -\$131.30 | |
| Photo Booth Profits | \$143.00 | \$35.00 | \$0.00 | |
| Basket Raffle Profit | \$880.00 | \$1,653.00 | \$1,427.00 | |
| Food Sales Profit | \$491.25 | \$327.05 | \$329.00 | |
| Polish Water Ice Money In | \$0.00 | \$297.00 | \$0.00 | |
| Polish Water Ice Money Out | \$0.00 | -\$262.50 | \$0.00 | |
| Kona Ice Profit | \$115.00 | \$0.00 | \$70.00 | Have not received 2019 check from Kona yet |
| Tootsee the Clown | \$0.00 | -\$225.00 | -\$225.00 | |
| Tootsee the Clown Donation | \$0.00 | \$75.00 | \$0.00 | |
| Wagstaff and Company | -\$350.00 | -\$350.00 | -\$350.00 | |
| Grumpy's BBQ | -\$103.35 | \$0.00 | \$0.00 | |
| Pizza | -\$173.24 | -\$80.00 | -\$84.80 | |
| Let's Bounce Around Rentals | -\$300.00 | -\$300.00 | -\$325.00 | |
| Kiefer Orthodontics Donation | \$0.00 | \$0.00 | \$50.00 | |
| Total Profit | \$1,359.49 | \$2,605.10 | \$2,153.90 | |